Competences for consumer casework

To do this you need to be able to:

Maintain quality:

- work within the bureau's agreed level and quality of service to clients
- work within your own level of expertise
- 3. agree and work within a system of supervision
- 4. maintain and operate a casework management system in order to:
 - ensure all deadlines and time limits are met
 - keep track of cases
 - ensure that the number of live cases is manageable
- 5. monitor effectiveness of advice and casework management systems and propose improvements where necessary
- keep up to date with case law, policy, practice and trends in enquiries
- 7. write reports for the bureau manager, the Trustee Board, funders and other agencies, and represent the bureau at relevant meetings e.g. CSN, CLSP
- 8. maintain up-to-date local information on area of specialism for own and others use

For all cases:

 maintain client's involvement in decision making at all stages of the case including confirming

Before doing this you need to:

- a have a detailed understanding of the limitations on the level of service agreed by the bureau (and when appropriate LSC transaction criteria)
- b be aware of the limits of your own expertise and know sources of consultancy and referral
- c have a detailed understanding of the bureau casework management system and pay attention to detail

- d know which publications and other sources are needed to keep up to date with legislation and current trends
- e know how to structure and present information for a variety of audiences

f be able to apply knowledge and expertise to support client

- advice given, agreeing strategy and action, progress, next steps and time limits
- 10. diagnose problems that require an interpretation to establish legal position
- 11. diagnose problems where the history and components are complex and layered
- 12. advise on remedies including the strength of case, likely damages and evidence needed
- 13. have a pro-active approach to identifying possible cases of discrimination
- 14. identify and refer clients because of the complexity of the case and/or where the action needed falls outside the service you or the bureau are able to offer

Unfair contract terms:

- 15. identify unfair contract terms
- 16. challenge the use of unfair contract terms
- 17. report cases to OFT or Trading Standards

Problems with goods and services:

18. advise on delivery and prices

19. identify and pursue any possible breaches of the Disability

- without taking over
- g have a detailed understanding of the criteria for judging the strength of a case, the risks involved and the likelihood of being worth pursuing
- h have an overview of statutory, contractual and common law rights and obligations including:
 - Sale of Goods Act
 - Supply and Goods and Services Act
 - Consumer Credit Act
 - Distant selling regulations
 - Unfair terms regulations
 - Cash cooling-off regulations
 - Doorstep selling regulations
- be aware of the need to use of OFT bulletins and reports to identify unfair contract terms, precedents and tactics
- j have a detailed understanding of the tactics and arguments that can be used to challenge unfair contract terms
- k be aware of issues (including delivery and prices) and trade practices for common enquiries such as:
 - cars
 - brown and white goods
 - building & double glazing
 - furniture & computers
 - dry cleaning
 - insurance
 - cross border transactions
- have an overview of the Disability Discrimination Act and

Discrimination Act

Credit:

- 20. identify when credit agreements are improperly executed by analysing documentation and evidence comparing with licensing regulations and requirements
- 21. advise on bringing credit and hire agreements to an end

Taking action on behalf of the client:

Negotiation (including alternate dispute resolution)

- 22. contact the trader, present case and negotiate
- 23. draw up an agreement with the trader
- 24. where no agreement is possible, identify the next step and any relevant agency or ADR forum
- 25. explain the ADR process and help client to prepare their case
- 26. refer to an appropriate regulator or enforcement agency

Help with Small Claims in the County Court

- 27. identify when the claim may be outside the Small Claims track, explain the financial risk and refer to a solicitor or specialist agency
- 28. assist in completing Small Claims

- its applicability to consumer advice
- m have a detailed understanding of the prescribed execution of credit agreements and the consequences for enforceability of improper execution
- n have an overview of early settlement, breach and termination rights

- be aware of likely responses from the trader and be able to respond
- p have a detailed understanding of the pre-action procedure of Civil Procedure Rules
- q have a comprehensive understanding of the criteria for judging the appropriateness of ADR, the risks and costs involved and the likelihood of being worth doing
- r have detailed understanding of common ADR forums

s have a detailed understanding of when a case may not be

- Procedure forms e.g. claim form, defence and counter claim
- 29. manage the preparation of a case including:
 - identify and obtain evidence to support and corroborate the client's case
 - calculate compensation and negotiate settlements
- 30. where the bureau is unable to represent, prepare written submissions or advise client in writing of main points to pursue
- 31. monitor and review progress to ensure time limits are met, strategies are still appropriate, and CAB is still able to support
- 32. consult relevant specialist advisers and support services as necessary for help in preparing cases
- 33. keep the client involved and informed throughout
- Represent client at Small Claims hearing
- 34. represent clients in the Small Claims track of the County Court using manner and tactics most likely to achieve client's desired outcome

- allocated to the Small Claims track
- t have a detailed understanding of Civil Procedure Rules
- u be able to analyse, organise, appraise and summarise evidence
- v be able to plan a presentation, with logical arguments clearly supported by case law

- w be able to present a case clearly and calmly using appropriate language, tone and manner and respond assertively to an adversarial approach.
- x be able to use appropriate questions, to draw out supporting evidence and explain the weaknesses in the client's and trader's case
- y be able to assess issues as they develop, respond by adapting

Follow-up to the hearing

35. advise on, and assist in, the enforcement of judgements

- sequence and tactics and to request an adjournment if needed
- z be able to make accurate notes of evidence and decision, and request a full written decision if necessary
- aa have a detailed understanding of the grounds and procedures for enforcement